



2020 RISING STAR AWARD CRITERIA/APPLICATION

FOR THE PERIOD: JANUARY 1, 2020 - DECEMBER 31, 2020

DEADLINE: THURSDAY, JANUARY 7, 2021 BY 4:45 PM

Meeting/Event schedule as of October 19, 2020

*This year's Rising Star Award has been changed due to COVID.
Please note the points have been lowered to 80*

PLEASE PRINT (you may self-nominate)

Name _____ Date License was issued _____

Company _____ Name of Broker _____

Name of Manager _____ Self-Nominating ____ YES ____ NO

SERVICE REQUIREMENT

To qualify, you need to attend any combination of the following to reach your goal of 80 points. Please check the events you have attended to qualify.

SERVICE REQUIREMENT

Individual: Must attend any combination of the following to reach your goal of 80 points.

Team: 50% of the team members must reach individual goals of 80 points or the team must accumulatively reach 320 or more points.

Service Opportunities

- _____ RPAC Major Investor (an investment of \$1,000.00 or more). 50 pts
- _____ RPAC Investment of at least \$75. 5 pts
- _____ RPAC Investment of at least \$150. 10 pts
- _____ RPAC Investment of at least \$250.00. 20 pts
- _____ REALTOR® Committee participation (Must join by March 1, 2020). 30 pts max
- _____ MAR Legislative Week of Advocacy, "Day on the Hill" (Must have attended virtually) 30 pts



Membership Meetings

- _____ January 9, 2020 – Annual Installation Banquet, Log Cabin, Holyoke. **20 pts**
- _____ February 20, 2020 – President’s Awards, Log Cabin, Holyoke. **20 pts**
- _____ December 9, 2020- Virtual Holiday Celebration. **20pts**

Networking Events

- _____ March 6, 2020 – Comedy Night (*Community Service Committee*), K of C Granby Road, Chicopee. **10 pts**
- _____ August, 13, 2020 – Game Night (*Affiliate-Realtor Committee*), Virtual. **10 pts**
- _____ August 27, 2020 – RPAC Virtual Cocktail Class (*Government Affairs Committee*). **10 pts**
- _____ October 1, 2020- Benefit Golf Tournament (*Community Service Committee*), Crestview Country Club. **10 pts**

Professional Development Taken Through RAPV, NAR and MAR Conferences

- _____ January 14, 2020 - Tax Strategies for REALTORS® **10 pts**
- _____ February 21, 2020 - Explode Technology Conference, RAPV. **10 pts**
- _____ “If the Realtor® Had Only Known” Series. (*April 22nd, June 18th, July 23rd*) **10 pts each**
- _____ May 6th – Ten Things to Do Today w/Jody O’Brien **10 pts**
- _____ May 11-15, 2020 –NAR Mid-Year Virtual Conferences, Washington, DC. **10 pts**
- _____ May 27th – Ten Marketing Tips Post Quarantine w/Jody O’Brien **10 pts**
- _____ June 3rd – Networking Virtually w/Matt Ward **10 pts**
- _____ Oct. 7th – Cyber Security & Personal Awareness with Robert Siciliano **10 pts**
- _____ Oct. 20th – Lending and Legal Updates with Affiliate-Realtor® Committee **10 pts**
- _____ Nov. 2-18th - NAR Conference and Expo (*must have attended virtually, proof of payment required*) **20 pts**
- _____ Any CE (continuing education) class offered by RAPV (*over 40 opportunities*). **10 pts each**
- _____ R.I.S.E. Program (*offered Feb, May & Oct.*) **15 pts**
- _____ Designation Program (*include copy of completion certificate*) **20 pts**
- _____ Certification Program (*include copy of completion certificate*) **15 pts**
- _____ Commitment to Excellence (C2EX) **30 pts**
- _____ YPN Lunch and Learns (*Feb. 27, April 8, May 19*) **10 pts each**



All dates, locations and events are tentative and subject to change based on availability

RULES FOR SUBMITTING APPLICATION

1. Name of applicant must be as it appears on the real estate license.
2. Applications **MUST BE RECEIVED** at the Association office **BY 4:45 p.m. THURSDAY, JANUARY 7, 2021. NO EXCEPTIONS.**
3. All decisions of the Selection Committee are final.
4. If you have reassociated/transferred to a new office during 2020, please be aware that your current manager/Broker or Designated Realtor® may sign this form for you.

ELIGIBILITY

1. REALTOR® must have membership for one full calendar year.
2. Members applying for the Rising Star Award must be in good standing. A member in good standing means:
 - Having completed New Member Orientation and completed the NAR Code of Ethics training .
 - Paid all financial obligations to RAPV.
3. All membership meetings and networking events have sign-in sheets. Members must have signed-in for all meetings and events to be given credit. The Review Committee reviews the sign-in sheet as the qualifying record of your attendance. If you are using someone else's reservation, you had to specify such on the sign-in sheet. If you purchase a ticket and are unable to attend a meeting or event you **cannot** take credit.
4. REALTOR® must have been licensed in the past 18 months
5. Must have attended and completed RAPV Orientation and the NAR required Code of Ethics
6. May self-nominate or be nominated by their home office, based on office and community involvement
7. Must have worked as a first time REALTOR® for said office
8. Must meet the SERVICE QUALIFICATION. You do not have to serve on a committee to qualify.

Note: If there are multiple applicants for the Rising Star Award, the recipient will be the applicant who is the top producer amongst the applicants.

SERVICE VERIFICATION

I hereby certify that the above service information is correct as indicated.

Salesperson: print name, phone and email

Designated Realtor®/Manager print name, phone and email.



Team Leader (if applicable) print name, phone and email

Salesperson's signature _____ DR/Manager signature* _____