



**2018 PRESIDENT'S
RECOGNITION AWARD APPLICATION**

FOR THE PERIOD: JANUARY 1, 2018 - DECEMBER 31, 2018
DEADLINE: RETURN BY 4:45 PM ON THURSDAY, JANUARY 10, 2019

APPLICATION FOR PRESIDENT'S INDIVIDUAL & TEAM AWARD

PLEASE PRINT

NAME(S): _____

OFFICE: _____

ADDRESS: _____ EMAIL: _____

Must Check One: **Individual** **Team**

Circle The Level You Are Applying For: **Platinum** **Gold** **Silver** **Bronze**

SERVICE REQUIREMENT

Create your own menu of opportunities for points. You are NOT REQUIRED to serve on a committee to qualify.

Individual: Must attend any combination of the following to reach your goal of 100 points.

Team: 50% of the team members must reach individual goals of 100 points **or** the team must accumulatively reach 400 or more points.

Service Opportunities

- _____ RPAC Major Investor (an investment of \$1,000.00 or more). **50 pts**
- _____ RPAC investment of at least \$250.00. **20 pts**
- _____ REALTOR® Committee participation (*Must join by March 1st, 2018*). **30 pts max**
- _____ June 7, 2018. MAR Legislative Day on Beacon Hill- Boston. **30 pts**

Membership Meetings

- _____ January 9, 2018 – Annual Installation Banquet, Log Cabin, Holyoke. **20 pts**
- _____ February 15, 2018 – President’s Awards, Log Cabin, Holyoke. **20 pts**
- _____ June 14, 2018 – Awards Banquet (Realtor® and Affiliate of the Year, Scholarship), Log Cabin, Holyoke. **20 pts**
- _____ September 13, 2018 – Legislative Breakfast, Summit View Banquets, Holyoke. **20 pts**
- _____ November 8, 2018 – Election of Officers and Directors, The Delaney House, Holyoke. **20 pts**
- _____ December 5, 2018 – Holiday Luncheon, Chez Josef. **20 pts**

Networking Events

- _____ March 2, 2018 – Comedy Night (Community Service Committee), K of C Granby Road, Chicopee. **10 pts**
- _____ March 28, 2018- Trivia Night (Scholarship Committee), Dante Club, Springfield. **10 pts**
- _____ May 10, 2018- Red Rose Pizza Party (Scholarship Committee), Red Rose, Springfield. **10 pts**
- _____ June 6, 2018 Government Affairs Brewfest **10 pts**
- _____ June 21, 2018 – Annual Benefit Golf Tournament (Community Service Committee), Oak Ridge Country Club, Feeding Hills. **10 pts**
- _____ August 9, 2018- Summer Networking Night, Brunelle’s Marina, South Hadley. **10 pts**
- _____ October 17, 2018 – Wine, Beer and Spirit Tasting, (Scholarship Committee) Storowton Carraige House **10 pts**
- _____ December 12, 2018 – NYC Bus Trip. **10 pts**

Professional Development Taken Through RAPV – and NAR and MAR Conferences

- _____ March 9, 2018 – Realtor® Safety. **10 pts**
- _____ April 3, 2018 – RAPV Education Fair & Expo, MassMutual Center, Springfield. **30 pts**
- _____ September 5 and 6, 2018 – NAR New England Regional Committee Conference, Bretton Woods NH. **20 pts**
- _____ September 2018 – MAR Conference & Trade Show. (September 27, DCU Center) **20 pts**
- _____ Oct 31 – November 5, 2018– NAR Conference & Trade Show, Boston. **20 pts**
- _____ Any CE (continuing education) class offered by RAPV **10 pts each**
- _____ Designation/Certification Programs (May 30th & 31st SRES, others TBD) **15 pts.**
- _____ “If the Realtor® Had Only Known” Series. (Feb. 27th, April 24th, Sept. 24, Safety Program) **10 pts each**
- _____ Lunch & Learns (March 7th, May 16th, October 17th) **10 pts each**
- _____ YPN Tech Socials (April 25th, June 27th September 26th) **10 pts each**

****All dates, locations and events are tentative and subject to change based on availability****

MEMBERSHIP REQUIREMENTS

1. Members applying for a President’s Award must be in good standing. A member in good standing means:
 - Having completed New Member Orientation and completed the NAR Code of Ethics training requirement by December 2018.
 - Paid all financial obligations to RAPV.
2. The Office Manager, Designated Realtor® or Broker Owner is required to verify, in writing, sales and service reported by the agents.
3. All membership meetings and networking events have sign-in sheets. Members must have signed-in for all meetings and events to be given credit. The Review Committee reviews the sign-in sheet as the qualifying record of your attendance. If using someone else’s reservation, you had to specify such on the sign-in sheet. If you purchase a ticket and are unable to attend a meeting or event you **cannot** take credit.
4. A member can apply for both the Individual President’s Award AND the Newcomer of the Year Award. See the separate application for Newcomer of the Year.

Eligibility for - Platinum, Gold, Silver or Bronze Awards:

Individual

Must meet the SERVICE QUALIFICATION as indicated on page one and two of this application.

In addition, the following sales goals must be met:

Volume and Sales Goals

<u>Platinum</u>	<u>Gold</u>	<u>Silver</u>	<u>Bronze</u>
\$10+ Million in Sales**	\$6+ to \$10 Million in Sales**	\$3+ to \$6 Million in Sales**	\$1 to \$3 Million in Sales**
or	or	or	or
48+ Units*	37+ Units*	24-36 Units*	16-23 Units*

Team:

Must meet the SERVICE QUALIFICATION as indicated on page one and two of this application.

Definition of a team

For purposes of the RAPV President's Award, a team is defined as two or more RAPV members in good standing who: A) have an assigned team ID in MLS PIN, or: B) are defined as a team by the agents' broker/DR/manager via written verification from the broker/DR/manager (the President's Award PAG will consider all members of the team as those that show on the MLS roster as of 12/31, regardless of starting date).

Application requirement

If defined as a team via a team ID in MLS PIN, or by the agents' broker/DR/manager, you are required to apply as a team. You may not apply for a team and individual award in the same year.

Team Volume and Sales

<u>Platinum</u>	<u>Gold</u>	<u>Silver</u>	<u>Bronze</u>
\$18 Million in Sales/Transactions*	\$12+ Million in Sales/Transactions*	\$6+ to \$12 Million in Sales/Transactions*	\$2 to \$6 Million in Sales/Transactions*
or	or	or	or
85+ Units	73+ Units	47-72 Units	32-46 nits

**Each Unit will be a documented transaction as provided by the office manager/Designated Realtor® on any MLS or non-MLS sales.*

**To include Commercial and Residential annual lease/rental dollar amounts in the dollar volume area with Broker written verification of said amounts.*

SERVICE AND SALES QUALIFICATION VERIFICATION

I hereby certify that the above service and sales information is correct as indicated.

Salesperson: print name, phone and email

Designated Realtor®/Manager print name, phone and email.

Salesperson's signature _____ DR/Manager signature* _____

***NOTE: By signing as the responsible DR/Manager/broker-owner, I verify I have read and understand the application and the sales certification rules below. I certify that the sales documentation which I submit on behalf of the sales agent meets the requirements as outlined.**