



If the Realtor® Had Only Known

“What to say and What NOT to say”

LEARN THE MOST CRITICAL STEPS TO AVOID COSTLY MISUNDERSTANDINGS.



Panelists: Attorney David Berson, Bacon / Wilson
Attorney Michael Gove, Gove Law Offices
Attorney Christine Webster, Attorney at Law
Attorney Jonathan Schreiber, MAR Legal Counsel

- MULTIPLE OFFERS
- NEGOTIATIONS
- AND MORE!
- INSPECTIONS
- LETTERS TO SELLERS

July 10, 2019
10:00 a.m.—11:30 a.m.

RAPV office

FREE!

~ MEMBER-ONLY SESSION ~

If the Realtor® Had Only Known:
“What to say and What NOT to say”

— REGISTRATION FORM —

Date: Wednesday, July 10, 2019

Time: 10:00 a.m.—11:30 a.m.

Price: FREE

Location: REALTOR® Assoc. of Pioneer Valley

221 Industry Avenue

Springfield, MA 01104

Available to RAPV **members only**.

Informational presentation. No CE credit.

Name: _____

Company: _____

Email: _____

Phone: _____

Register online via RAPV.com/Member Portal/Events or fax completed form to (413) 731-7125.

Call to confirm that fax was received.

Questions? Contact Laura Herring at laura@rapv.com or call (413) 785-1328.

Counts toward 2019 President’s Award.