

Earn your Certified Real Estate Brokerage Manager (CRB) Designation.
Recognized by the National Association of REALTORS®.

CRB
CERTIFIED REAL ESTATE
BROKERAGE MANAGER

RECRUITING FOR SUCCESS

CREATING A VIBRANT REAL ESTATE
ORGANIZATION

DATE / LOCATION

Thursday, September 19, 2019
8:30 am – 5:00 pm

Realtor® Association of Pioneer Valley
221 Industry Avenue
Springfield, MA 01104

REGISTRATION INFO

Complete the Registration form on the back or
contact Laura Herring at laura@rapv.com or
call (413) 785-1328.

RAPV members can register online at:
<https://rapvportal.ramcoams.net/Login>

Instructor: Jody O'Brien

Cost: \$199

Non-REALTORS: \$250

ACCOMMODATIONS

Discounted Hotel rates are available at the
Sheraton Hotel, One Monarch Place, Springfield,
MA. Call Steve Keegan (413) 263-2009

WHAT TO EXPECT



Understand why recruiting is vital to
your company's success



Streamline recruitment strategies
and processes



Create and maintain a thriving
company culture



Identify and retain top-performing talent



"De-hire" agents who should not be a
part of your organization



REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

221 Industry Avenue, Springfield, MA 01104
413-785-1328 phone 413-731-7125 fax <http://www.rapv.com>



Certified Real Estate Brokerage Manager (CRB) *Registration Flyer*



Please register me for the **September 19, 2019 "CRB" Recruiting for Success** designation course at the Realtor® Association of Pioneer Valley.

REGISTRATION: \$199

NON REALTORS®: \$250.00

Name *(please print)*

Phone #

Address

Company

Email Address *(required)*

NRDs Number

Make check payable to Realtor® Association of Pioneer Valley *(mail to RAPV at address below)*

Please charge my MC / VISA CC # _____ Exp. Date: _____ CVV: _____

Total \$ Charged: _____

Signature

Lunch Provided by:



RAPV members can register online at <https://rapvportal.ramcoams.net/Login>. Make checks payable to RAPV and mail to: Realtor® Association of Pioneer Valley, 221 Industry Ave., Springfield, MA 01104. If paying by credit card, fax to RAPV at 413-731-7125 or email to laura@rapv.com. Questions, contact Laura Herring at laura@rapv.com or 413-785-1328.

Cancellation must be in writing. Email to laura@rapv.com. No refunds after September 12, 2019.

This course counts toward the President's Award.