# News Release

## NATIONAL ASSOCIATION OF REALTORS®



## REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

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Local Association leaders Patrick Nolan and Dawn Henry

Join Realtors® and Industry Leaders from Across the U.S. to Address

Current Real Estate Issues

(Springfield, MA – November 18, 2014) - Patrick Nolan, of Agawam, President of the Realtor® Association of Pioneer Valley (RAPV), and Dawn Henry, of Palmer, RAPV President-Elect joined 17,000 Realtors® and industry experts from across the country at the Realtors® Conference & Expo held in New Orleans, November 6-10.

This year's conference theme, "Realtors® in Full Swing," encouraged Realtors® to take full advantage of new technology, tips from top industry professionals and the opportunity to make new contacts from across the globe. Realtors® were given the chance to hear from real estate experts and leaders in featured talks and panels. Panelists and speakers included U.S. Department of Agriculture's Rural Housing Service Administrator Tony Hernandez, Federal Housing Finance Agency Director Mel Watt and "Double Down: Game Change 2012" authors and political commentators Mark Halperin and John Heilemann.

"As the most trusted source in real estate, Realtors® constantly immerse themselves in the trends and issues affecting our industry," said Nolan. "During the conference, Realtors® advocated solutions to the important legislative and regulatory issues facing home buyers and sellers." "Realtors® are dedicated to keeping real estate issues a priority on the country's policy agenda, as well as helping their clients closer to home," Henry added.

Throughout the week Realtors<sup>®</sup> participated in workshops, forums and classes to help prepare them and their businesses for 2015. This is one of the ways Realtors<sup>®</sup> raise their professionalism and skills with specialized knowledge and expertise.

During the conference, Chris Polychron, a Relator® from Hot Springs, Ark., was installed as the 2015 NAR president. "In 2015 we need to keep homeownership issues - mortgage interest deduction, foreclosures and short sales, affordable financing, available credit, etc. - a priority on

the nation's public policy agenda because they affect all Americans, not just those who own a home," he said. "Homeownership is still the American Dream and as Realtors® we will fight to ensure that every person who is able and wants to own a home has that opportunity."

Nolan and Henry headed-up a local delegation of over 20 RAPV Realtors® and staff. Among the attendees were Realtors® serving on committees of the National Association of Realtors®, including Corinne Fitzgerald of Northfield, Susan Renfrew of Greenfield, Brain Sears of Springfield, Kevin Sears of Springfield and Edmund G. Woods of Holyoke.

Attendees also had the opportunity to explore the newest products and innovations that are set to transform the real estate industry. Over 350 exhibitors showcased the latest products and services available to the industry during the trade expo.

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### About the Realtor® Association of Pioneer Valley:

Organized in 1915, the REALTOR® Association of Pioneer Valley (RAPV) is a professional trade organization with more than 1,700 members in the Pioneer Valley of western Massachusetts. RAPV is one of 1,500 local chapters of the National Association of REALTORS®. RAPV covers 68 cities and towns in 3 counties; Franklin, Hampshire and Hampden. The term, REALTOR®, is a registered trademark for use exclusively by members of the National Association of REALTORS®, whose members subscribe to a strict Code of Ethics.

#### Mission:

To be the business and public policy advocate for REALTORS®.