

CLASSES, READING ASSIGNMENTS and FACULTY SUBJECT TO CHANGE

TEXT
MASS. REAL ESTATE PRINCIPLES and PRACTICES
By J. Peter Regan and Arthur J. Neuner

<u>CLASS</u>	<u>SUBJECT COVERED</u>	<u>INSTRUCTOR</u>
1	Intro to Course / Property and Property Rights/Estates	Don Thompson
2	Housing Types/Condos Coops/Timeshares	Don Thompson
3	Leases, Options, Deeds	Don Thompson
4	Transfer of Title/Deeds	Don Thompson
5	Mortgages /Financing	Don Thompson
6	Appraisal	Don Thompson
7	Real Estate Math	Kathy Krzystosik
8	Contracts (Listing Agreements P&S Agreements)	Linda Rotti
9	Real Estate Math	Kathy Krzystosik
10	Real Estate Math	Kathy Krzystosik
11	Real Estate Brokerage Proration & Settlement Commissions	Atty. Jack Lapomardo
12	Consumer Protection Fair Housing	Atty.Jack Lapomardo
13	License Law, Bd of Regis. Rules Licensing Requirements	Atty. Tracie Kester
14	Ethics License Exam Procedure	Rick Sawicki
15	<i>Make-up Class (optional) Review</i> <i>\$35 fee applies</i>	<i>Don Thompson</i>